

## **FastTrac® NewVenture™ Testimonials**

“Participating in the FastTrac® NewVenture™ entrepreneur course is the best investment I’ve made toward any business venture. This course provided me with a matrix to help determine if I’ve got what it takes to make it in business, and the steps and resources to help me start and run a business successfully. Each week we had different speakers—all in business for themselves—who provided real world business insights into their successes and failures, both personal and professional. We got the benefit of their years of experience.”

**Delois K.L. Watson-Brown**

“FastTrac® NewVenture™ has been an invaluable resource in identifying critical success factors for my business. Even though I’m already in business, these classes have helped me in confirming my ideas and given me access to a variety of resources that I otherwise would not have known about. I’m certain that NewVenture™ and ongoing work with the SBDC will contribute to my success in my New Venture!!!”

**Ed Thomas**

“NewVenture™ has given me a better understanding of the financial components and legal responsibilities of my business. During this class I interviewed and hired an attorney, insurance agent and accountant. I have also realized the importance of “networking” with peers and business professionals.”

**Sandra Vales**

“FastTrac® New Venture™ was a great experience for me. Although I have already started a business, I came away with an understanding and the confidence that I have all of the pieces and parts necessary to run a business. I found the materials to be very thorough and easy to understand. The manual provided will be a valuable resource going forward as I continue to implement the things I learned. I appreciate having had the opportunity to attend such a class and for the opportunity to learn how to grow as a business owner.”

**Carol Kennedy**

“The FastTrac® New Venture™ program was truly outstanding. I have more confidence that I will run my business properly. The principles taught were truly relevant and easy to follow. With the opportunities to have heard from guest speakers who shared their real world experiences, the prospect of running a successful enterprise seems to be within definite reach.”

**Carl Thornton, Jr.**

“My FastTrac® experience was wonderful and I take with me the confidence and the courage I need to continue to plan and run a business. FastTrac® gave me the tools to venture out into this world and go head-on with the challenges of starting a business. Being a person starting a business for the first time, this class helped me put in perspective the strength and weakness of planning and how to market a business.”

**Marcia Lewis**

“FastTrac® NewVenture™ provided me with a lot of valuable insight on how to start my business and useful tools and resources to help me get off to a good start bound for success”.

**Carolyn Hill**